

THE 5 LEADERSHIP PRACTICES

When leading my direct reports:

I am giving clear direction

- Creating the opening
- A compelling vision
- V/TO™

Y	N
<input type="checkbox"/>	<input type="checkbox"/>

I am providing the necessary tools

- Resources
- Training
- Technology
- People
- Time and attention

Y	N
<input type="checkbox"/>	<input type="checkbox"/>

I am letting go of the vine

- Delegate and Elevate™
- GWC™

Y	N
<input type="checkbox"/>	<input type="checkbox"/>

I act with the greater good in mind

- Company vision (V/TO™)
- My actions
- My decisions
- Walk the talk
- Company needs first

Y	N
<input type="checkbox"/>	<input type="checkbox"/>

I am taking Clarity Breaks™

- “On” the business
- Creating clarity
- Protecting my confidence
- Daily, weekly, or monthly
- Blank legal pad

Y	N
<input type="checkbox"/>	<input type="checkbox"/>

THE 5 MANAGEMENT PRACTICES

When managing my direct reports:

I keep expectations clear

- Mine and theirs
- Roles, Core Values, Rocks, and measurables

Y	N
<input type="checkbox"/>	<input type="checkbox"/>

I am communicating well

- Me and them
- You Know what is on each other's mind (no assumptions)
- 2 emotions
- Question-to-statement ratio

Y	N
<input type="checkbox"/>	<input type="checkbox"/>

I have the right Meeting Pulse™

- Even exchange of dialogue
- Reporting measurables
- Keeping the circles connected

Y	N
<input type="checkbox"/>	<input type="checkbox"/>

I am having Quarterly Conversations™

- The 5-5-5™
- The People Analyzer™ (Core Values and GWC™)

Y	N
<input type="checkbox"/>	<input type="checkbox"/>

I am rewarding and recognizing

- Give positive and negative feedback quickly (24 hours)
- Criticize in private, praise in public
- Be their boss, not their buddy
- The Three-Strike Rule

Y	N
<input type="checkbox"/>	<input type="checkbox"/>