NEUBERGER BERMAN

# Family Love Letter

How Every Family Can Prepare

### Today

- You
- Your Family
- Your Story

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### How Every Family Can Prepare

### THE JUNK DRAWER ...

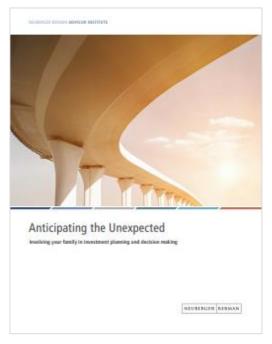
- How many of you would admit to having one or two?
- Imagine your kids coming in to put the paper trail together
- Now imagine during a time of grief, stress, and confusion

### LOSS of a LOVED ONE?

• Even with all the information in one place it's not an easy process

# Anticipating the Unexpected

# Engaging the Family



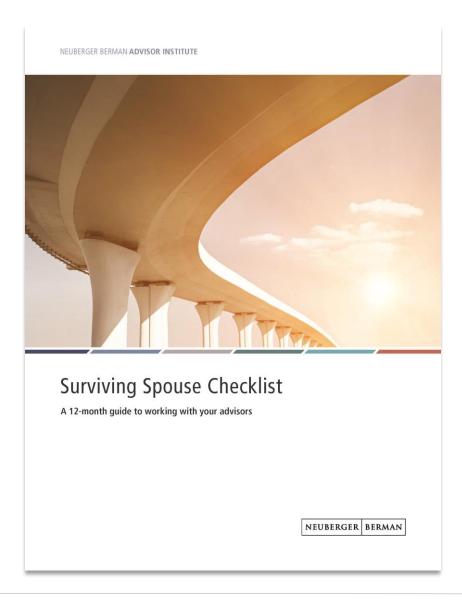






# Surviving the Spouse Checklist

# 12 Month Guide to Working with your Advisors



### Family Love Letter

### Roadmap For Next Generation

### **Family Love Letter**

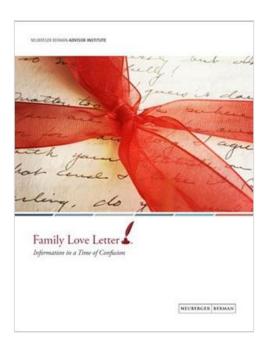
- Estate Planning Attorney Jeff Scroggin, AEP, JD, LL.M.
- Financial Advisor Donna Pagano, CFP

#### WHAT IS IT?

- Gift of information
- Roadmap for the next generation
- Stories, hopes & desires ... in the event of incapacity or loss
- The Link "voice of family dynamics"

### **PURPOSE**

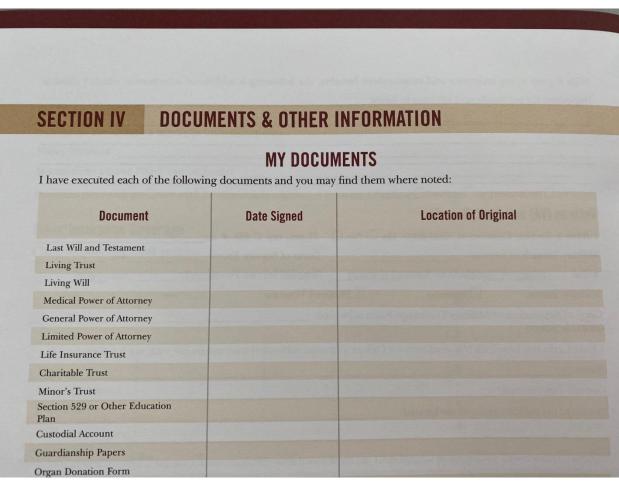
- Preserve relationships
- Provide security
- NOT a legal document but a SYSTEM to gather pertinent info
- Longer we live, the longer, deeper and wider our paper trail



### Family Love Letter

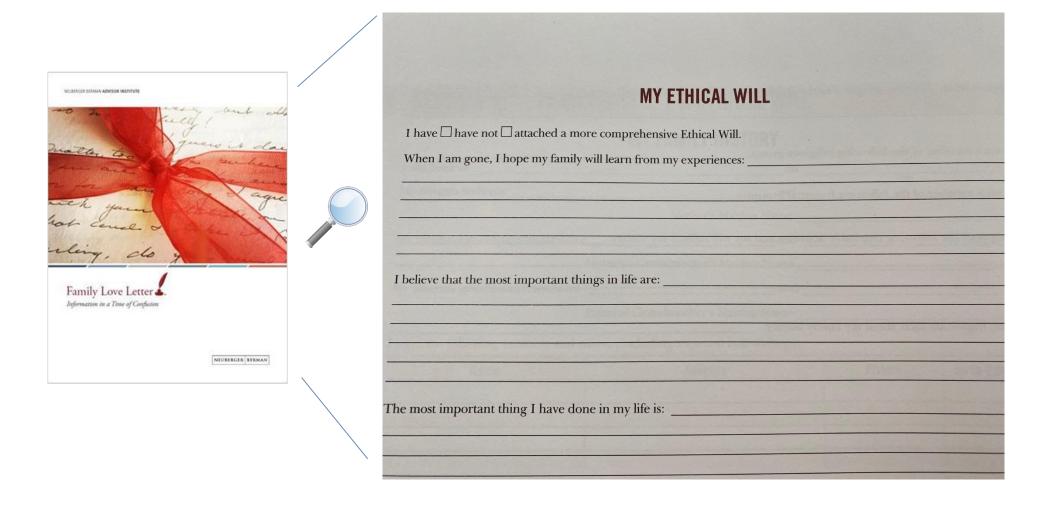
### Roadmap For Next Generation





### Family Love Letter

### Roadmap For Next Generation



### Family Check-up

#### Life Events Check List

#### **Household Formation Events**

- Marriage/Birth/ Divorce/Last Child Leaves Home
- Adult Child Divorces or Separates/Birth of Grandchild

#### **Inheritance Events**

IRA/Life Insurance

### **Career Events**

Spouse Begins/Stops Work/Start Up New Business

### **Retirement Events**

Selling of Home/Purchase of Other Property

### **Health/Dependency Events**

- Parent/Other Relative Moves In With You
- Disability or Chronic Illness of Adult Child

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Life Events Checklist	
and a contract and and and and	
financial situation, needs or plans. P	I have significant implications for your present or future lease let me know which of these events you have perience in the near future. I am available to discuss at
your committee.	
LIFE EVENTS	
	erienced recently or expect to in the near future:
☐ Marriage	☐ Retirement
☐ Birth of a Child	□ Loss of Job
☐ Birth of a Grandchild	☐ Sale of Business
□ Divorce or Separation	☐ Refinance of Business
☐ Remarriage	☐ Fallure of Business
Children Go to College	☐ Relocation for Retirement
☐ Last Child Leaves Home	☐ Panent / Other Relative Moves in with You
☐ Child Marries	□ Disability or Chronic Illness of Self or Spouse
☐ Adult Child Divorces or Separates	☐ Disability or Chronic filness of Parent / Grandparent
Adult Child Remarries	☐ Disability or Chronic Illness of Adult Child
☐ Purchase of a Home	☐ Relocation of Parent, Spouse or You to Assisted Care Facility
Sale of a Home	☐ Death of Parent / Grandparent
Sale or Purchase of Other Property	☐ Death of Child or a Child's Spouse
□ Leaving a Legacy	☐ Death of Spouse
□ Inheriting an IRA, Life Insurance or Other Assets.	
☐ New Employer / New Career	
Spouse Begins Work	
Spouse Stops Work	
Relocation for a New Job	
Start a New Business	
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